



Sangamon Industries, L.L.C.

Sangamon Industries, L.L.C. invests in underperforming, under funded or distressed manufacturing and distribution companies. Sangamon's objective is to combine capital with world-class turnaround experience to help fundamentally good businesses realize their full potential.

We seek to acquire companies with revenues from \$20 to \$150 million and an identifiable path to improvement. The businesses we desire will generally offer differentiated products in niche markets with real growth opportunities, but face performance problems, unique challenges, or require a balance sheet restructuring. Companies on a financial institution watch list, in bank workout or whose owners desire liquidity but the company doesn't lend itself to an auction process, are excellent candidates for partnership with Sangamon.

Backed with capital from Pfingsten Partners, L.L.C., we bring the know-how of operating professionals with exceptional turnaround experience; a proven operating process; continuous improvement training programs; global capabilities; ample capital; and a conservative approach to capital structures to help businesses achieve sustainable growth and profitability.

Investment Criteria

TRANSACTION TYPES

Transactions can take the form of management buyouts, recapitalizations, debt purchases, corporate divestitures and family transitions.

INDUSTRY SEGMENTS

Manufacturing and distribution businesses with defensible market positions or value-added products and services.

EQUITY NEEDS

\$2 million to \$25 million.

REVENUE

\$20 million to \$150 million.

PROFITABILITY

We must see a path to future profitability and EBITDA growth.

GEOGRAPHIC PREFERENCE

Platform companies must be headquartered in the U.S.; no geographic restrictions for add-on acquisitions.

CONTROL

Required (alone or with a compatible co-investor).

Contact Us

If you know or represent businesses consistent with our investment criteria, or would like to learn more about Sangamon Industries, please contact Mark Essig at messig@sangamonindustries.com or call (312) 222-8707.